



National Aboriginal Business Opportunities Conference Series Tour

Osoyoos | September 14th - 16th 2011



At the spectacular Spirit Ridge Vineyard Resort & Spa and NK'MIP Conference Centre in beautiful Osoyoos, British Columbia



Chief Clarence Louie
Osoyoos Indian
Band,
Host



Brenda Baptiste
Facilitator

On behalf of the Osoyoos Indian Band we welcome you to the territory of the Okanagan Nation. We are very excited at the response to the Osoyoos stop on the 2011 National Aboriginal Business Opportunities Conference Series Tour. We anticipate many positive outcomes from this Event. Make sure you sample our award winning wine while you're here with us and be sure to buy some gifts for friends and family from our local artists and carvers.

Major Sponsors:





Welcome to the Osoyoos stop on the 2011 National Aboriginal Business Opportunities Conference Series Tour. As usual with our events we will sell out quickly and we anticipate 3 great days of networking. The primary goal of our events is to create opportunities for Aboriginal and Private Sector Groups to get to know each other and see if they are a good fit for future Joint Ventures and Partnerships.

The inability of senior levels of government to finalize treaty negotiations and structure framework agreements that protect the Title and Rights of Canada's Indigenous people creates a challenging climate for private sector companies wishing to progress with business initiatives. However many private sector companies are progressing with their Aboriginal business relationships "despite" government's inaction, and it is refreshing to see so many positive examples of Aboriginal-Private Sector Joint Ventures and Partnerships emerging across Canada.

The 2G Group is made up of 3 distinct companies:

2G Consulting continues to work with Aboriginal communities and private sector groups facilitating positive and equitable business relationships. Our work with JLT Canada on their New Sky Aboriginal insurance partnership model is gaining traction all across Canada with very significant profits accruing to JLT's Aboriginal clients and partners. We're also working on a study on ways to improve First Nations housing portfolios as well as negotiating a number of Impact Benefit Agreements and Partnerships in the Mining and Renewable Energy sectors.

Our events management company – **The Event Pros** – is making great progress with our next NABOC Aboriginal/Private Sector Networking event in Osoyoos on September 14th – 16th. It's gratifying to me to see so much interest in our events having spent 18 years trying to bridge the relationship gap between Canada's private sector companies and Aboriginal communities. We're also working with Chief Clarence Louie of the Osoyoos Indian Band designing a series of Leadership Forums to be held at the NK'MIP Conference Centre in 2011 and 2012.

We expect to launch our new **Aboriginal Marketplace** magazine and website forum in June. The purpose of this magazine and innovative online platform is to create improved opportunities for our First Nations and private sector clients to connect directly online with regard to RFP's, Joint Ventures and Partnerships. Watch out for its launch, it's unique, state-of-the-art and will be very useful for all of our clients!!

For more information on what we do and how we can help your organization go to www.2ggroup.ca or call me directly on my **Toll Free line at 866 284-8322**.

Geoff Greenwell

Geoff Greenwell
CEO, 2G Group of Companies





WELCOME

I have the great privilege of being Mayor of the beautiful Town of Osoyoos. Osoyoos truly is a very special place with very special people.

The warmth of our people reflects the warmth of our weather. Our legendary hot summers have always been an attraction for generations of families and our mild winters now attract “snowbirds” seeking respite from harsher weather elsewhere. Our spring and fall season are perfect for enjoying our numerous festivals and events.

I hope that you will find what you are looking for. Over the past few years our town has grown and our services now reflect a community that appreciates the good things in life – award winning wine, a bounty of fresh fruit and vegetables, a healthy, active lifestyle and a great climate. Our world-class attractions, unique ecology and diversity of places to stay, make Osoyoos a “must see” in British Columbia.

Whether relocating to this region, returning for another visit or arriving for the first time, you will discover that you are most welcome here.

On behalf of Council and Staff, I would like to take this opportunity to offer Canada’s Warmest Welcome to everyone attending the 2011 National Aboriginal Business Opportunities Conference in Osoyoos.

Warm regards,
Mayor Stu Wells



Welcome to the 2011 National Aboriginal Business Opportunities Conference Series Tour

This business conference series is unique in design with a focus on networking and discussions around joint ventures. The plenary sessions will showcase successful private sector/Aboriginal business ventures as case studies and examples for others to follow.

Space is limited to 300 delegates per event and the expected mix will be 100 Aboriginal businesses and communities being represented in addition to 150 private sector organizations.

It's great to be back at the Osoyoos Indian Band's Spirit Ridge Vineyard Resort and Spa and group rates have been negotiated for accommodation at this spectacular venue.



As your conference Coordinator and MC our roles are to ensure you get the utmost value from your time with us. We will be onsite from September 13th – 17th and can be reached at anytime by calling Toll Free 866 284-8322. We have assembled a fantastic line-up of presenters for the 2011 Osoyoos event which has a major focus on technology,

energy, mining, tourism, impact benefit agreements and project financing. Make sure you use all of the networking breaks to your advantage and stop by the hospitality event being hosted by the New Sky Risk Management Group and 2G Group. Our hotel partners will be happy to assist you with your accommodation, just see the concierge at the front desk if you have any questions.

Rochelle Saddleman and Brenda Baptiste

**NABOC
Osoyoos**

**Sep 14th-16th
2011**

Sponsors and Partners

Major Sponsors:



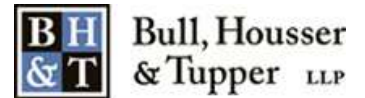
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NABOC
Osoyoos

Sep 14th-16th
2011

Golf Partner:



Agenda

Day 1 -September 14th, 2011

7:30am - 8:30am

Delegate Registration & Continental Breakfast

Sponsored by:

8:40am

Opening Prayer from Osoyoos Indian Band Elder - Modesta Betterton-Stelkia



**Modesta Betterton-
Stelkia**

8:45am

Welcome Address from Chief Clarence Louie and Mayor Stu Wells



Chief Clarence Louie
Chief Executive
Officer,
Osoyoos Indian
Band Development
Corporation



**Mayor
Stu Wells**
Mayor of Osoyoos

9:00am

Technology - Moderated Panel (with questions from the floor)
"A Discussion around the latest advances in Technology."

Sponsored by: Hustream, TCG, Ecora, Vanderstar, Reputations, Zapp Worx and FNTC

The speed with which technology changes makes it difficult to keep up with the latest trends. Our panel of experts will discuss a number of software, hardware, web and social media advances that will be of interest to everyone in business.



Moderator
Peter Matejcek
Founder & Chairman,
Hustream
Technologies Inc.



Panelist
Tewanee Joseph
Senior Partner,
Tewanee
Consulting
Group



Panelist
Kelly Sherman
RPF,
Ecora Resource
Group Ltd.



Panelist
Jack Van der Star
President,
Vanderstar
Engineering &
Associates



Panelist
Linda Bilben
Partner and Creative
Director,
Reputations



Panelist
Luie Zappacosta
Principal and Art
Director,
Zapp Worx Design



Panelist
Heather Bohn
Portal Manager,
First Nations
Technology Council

10:30am

Networking & Nutrition Break

Sponsored by:

11:00am

Conversational Video

“How to Effectively Engage Your Audience Using Personal Video Conversation”

Presenter: **Peter Matejcek**, Hustream Technologies Inc.

Sponsored by:



Peter Matejcek
Founder & Chairman,
Hustream
Technologies Inc.

11:30am

Aboriginal Market Place

“Launch of the New 2G Group Web Portal”

Presenter: **Geoff Greenwell**, 2G Group

Sponsored by:



Geoff Greenwell
CEO,
2G Group

Noon

Buffet Luncheon

Enjoy the sumptuous fare of the Okanagan presented by Executive Chef Jeremy Luypen and his team.

Sponsored by:



Jeremy Luypen,
Executive Chef

12:45pm

Keynote Luncheon Speaker

“Creating Successful Partnerships”

Sponsored by: **Fortis BC**



Chief Clarence Louie
Chief Executive
Officer,
Osoyoos Indian
Band Development
Corporation

1:30pm

Natural Resources - Moderated Panel (with questions from the floor)

"What Future Collaborative Opportunities Exist for First Nations and Private Sector Groups to Joint Venture in Resource Projects?"

Sponsored by: Syntaris, Tuccaro Group, KWL, Indigenuity and Ecora

As Energy, Mining and Oil & Gas projects continue to grow across Canada more and more Aboriginal Communities are becoming involved in joint ventures and partnerships with private sector companies. Our panel of experts will discuss the current state of the marketplace and offer advice to organizations wishing to work collaboratively on resource projects.



Moderator
Stephen Kukucha
President,
Aboriginal Partnerships,
Syntaris Power



Panelist
Cheryl Brooks
President,
Indigenuity Consulting



Panelist
Dave Tuccaro
CEO,
Tuccaro Group



Panelist
Ron Monk
Sector Leader,
Kerr Wood Leidal,
Facilitator



Panelist
Dan Bernier
R.P.Bio,
Ecora Resource
Group Ltd.



Panelist
Judith Sayers
Adjunct Professor,
University of Victoria



Panelist
Jay LeMoine
Partner,
Bull Housser &
Tupper LLP

2:45pm

Networking and Nutrition Break

Sponsored by:

3:15pm

Finance and Investment - Moderated Panel (with questions from the floor)

“What Financing and Investment options exist for First Nations and their Project Partners?”

Sponsored by: Coast Funds, ANTCO, FNFA, BDC, RBC and JLT Canada

One of the biggest challenges that always faces First Nations and their joint venture partners is attracting both investment and loan capital to projects. Our panel of experts from a cross section of the financial community will discuss innovative ways to attract capital to future projects.



Moderator
Dave Mannix
CEO,
Coast Opportunity
Funds



Panelist
Gail Joe,
Business Loans
Manager,
All Nations Trust
Company



Panelist
Deanne Hamilton,
Chief Executive Officer,
First Nations Finance
Authority



Panelist
Monica James,
Regional Manager,
Business
Development Bank
of Canada



Moira Jenkins,
Vice-President
Commercial and
Aboriginal Markets,
RBC Group



Panelist
Paul Murphy
President,
JLT Canada

4:30pm

Summary of Day 1 from Chief Clarence Louie and Brenda Baptiste

Sponsored by: Fortis BC



Chief Clarence Louie
Host



Brenda Baptiste
Facilitator

5:00pm - 7:00pm

Networking Social: At NK'MIP Cellars

Co-hosted by **New Sky Risk Management Group** and **2G Group**



7:00pm

Banquet Dinner with Live Entertainment

Sponsored by:



Howie Miller, Comedian

One of Canada's top stand-up comedy acts, Howie has been wowing audiences the world over for more than 10 years, he has performed at the Winnipeg Comedy Festival, Halifax Comedy Festival and Montreal Just for Laughs Festival to rave reviews.



**Live music with
Bitterly Divine**

Day 2 - September 15th, 2011

7:00am - 8:30am

Continental Breakfast

Sponsored by:

8:30am - 9:25am

Concurrent Plenary Sessions

NK'MIP Conference Centre

Kerr Wood Leidal - *"Energy Opportunities"*



Sector Leader,
Kerr Wood Leidal,
Facilitator

Dessert Centre Theatre

Aboriginal Tourism Association of BC - *"Tourism Opportunities"*



Cheryl Chapman
Training and
Development
Manager,
Facilitator



Paula Amos
Marketing
Manager,
Facilitator

9:30am - 10:30am

NK'MIP Conference Centre

TBD - *"Mining Opportunities"*



TBD



TBD

Dessert Centre Theatre

Bull, Houser & Tupper LLP - *Impact Benefit Agreements: - "Implementation of Contractual Terms within IBA's"*



Jay LeMoine
Partner,
Bull Houser & Tupper LLP,
Facilitator

10:30am

Networking and Nutrition Break

Sponsored by:

11:00am

Best Practice Case Study

Tsleil-Waututh Nation (TWN) Wind Power

"An examination of the successful Partnership between TWN and Endurance Wind Power"

Presenters: **Marc Soulliere**, CEO and **Chief Justin George**, Project Manager



Marc Soulliere
CEO



Chief Justin George
Project Manager

11:30am

Best Practice Case Study

Metlakatla Development Corporation

"Excellence in First Nations General Contracting"

Presenters: **Ryan Leighton**, General Manager and **Geoff Greenwell**, CEO



Ryan Leighton
General Manager,
Metlakatla
Development
Corporation



Geoff Greenwell
CEO,
2G Group

Noon

Buffet Luncheon

Enjoy more sumptuous fare of the Okanagan presented by Executive Chef Jeremy Luypen and his team.

Sponsored by:

1:00pm - 4:15pm

Networking Meetings and Concurrent Workshops

Take some time to meet one-on-one with other delegates to discuss opportunities to work together and also attend the following workshops:

Eagle Room: 1:15pm, 1:50pm, 2:25pm, 3:00pm, 3:35pm

INAC, Coast Funds, BDC, RBC and ANTCO - "Project Financing"



Dave Mannix
CEO,
Coast Opportunity
Funds,
Facilitator



Gail Joe,
Business Loans
Manager,
All Nations Trust
Company,
Facilitator



Moira Jenkins,
Vice-President
Commercial and
Aboriginal Markets,
RBC Group,
Facilitator



Monica James,
Regional Manager,
Business
Development Bank
of Canada,
Facilitator

Salmon Room: 1:15pm, 1:50pm, 2:25pm, 3:00pm, 3:35pm

First Nations Finance Authority- "How Access to Long Term Financing Can Help First Nations achieve their Economic Goals"



Dan McIntosh
Director of Communications
and Client Relations,
Facilitator

Owl Theatre: 1:15pm, 1:50pm, 2:25pm, 3:00pm, 3:35pm

Aboriginal Tourism Association of BC - *"Authentic Aboriginal Cultural Tourism as an Economic Driver"*



Cheryl Chapman
Training and
Development
Manager,
Facilitator



Paula Amos
Marketing
Manager,
Facilitator

Dessert Centre Theatre: 1:15pm, 1:50pm, 2:25pm, 3:00pm, 3:35pm

Ecora Resource Group Ltd. - *"Innovation within the Forestry Industry"*



Kelly Sherman
RPF,
Facilitator



Dan Bernier
R.P.Bio,
Facilitator

4:15pm

Closing Address from Host Chief Clarence Louie

Sponsored by: **Fortis BC**



Chief Clarence Louie
Osoyoos Indian Band,
Host

Day 3 - September 16th, 2011

We have arranged a variety of options for delegates to choose from as follows:

8:30am - Noon

Charity Golf Tournament: All proceeds donated to the Osoyoos Indian Band Youth Centre

Sponsored by:

Please arrive at the course by 8:00am.



12:30pm - 3:30pm

Wine Tour of Osoyoos and Oliver Wineries - by Uncorked Okanagan
Delegates and/or their partners can register for a four hour bus tour of local wineries inclusive of lunch and tasting fees.



10:00am and 1:00pm
Britco Manufacturing Facilities Tour



Join company representatives from Britco on a tour of their state of the art manufacturing plant in Penticton, BC. This is a free tour and transportation is provided by Britco.



We thank you for attending and supporting our 2011 Osoyoos National Aboriginal Business Opportunities Conference and we hope you made your visit with us productive and profitable.

Safe Travels!